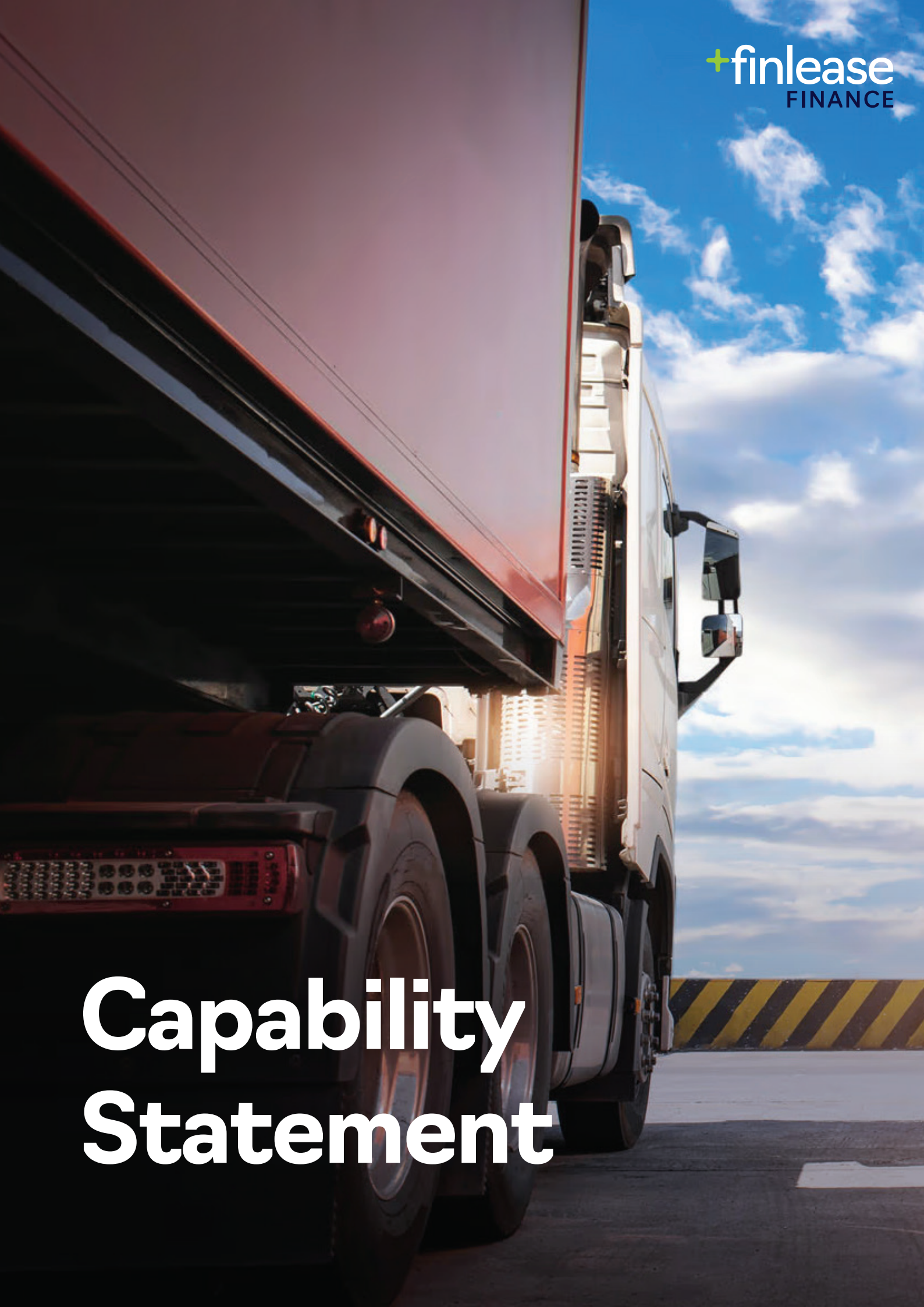


finlease FINANCE

Capability Statement



+finlease

Company Summary

Core Competencies

- 35+ years in business, arranging over $1 billion p/a in a range of diverse facilities.
- Ability to understand key industry drivers and the relevance of income producing assets.
- Ability to provide diversification benefits through a large range of underwriters.
- Experienced financial and business analysis skills, that ensure the most favorable funding outcome for the client.
- Tailored structuring of debt facilities, including revolving limits of $2 - $50 million.
- Strong, long term relationships allowing us to intimately understand our clients and their business.

Differentiators

- Well-resourced support team from application through to post settlement. Ensuring speed. Ensuring speed of execution along with continual ongoing administration support.
- Family owned and operated business (member of the Family Business Association).
- Industry recognized reputation for integrity, customer service and providing the best possible solution to our clients.
- Ability to build and sustain long term business relationships, which in turn allow us to support clients as they grow, diversify, or simply maintain the status quo.

Our Promise

Finlease has years of experience in the equipment finance industry. Our goal is to provide funding alternatives for the Indigenous business community in Australia. We will compete, negotiate and secure the best funding options for our clients.

No matter the size of the business, or the size of the purchase. We will offer the best finance package available in the market.

Finlease is a family-owned business with a team of long term partners and support staff. Finlease has continued to grow by providing innovative, customer focused finance solutions to capital intensive industries.

With a national footprint of 18 offices and team of over 100, Finlease continues to deliver funding solutions to a range of industries including construction, mining, agriculture, manufacturing, transport, and rail. This is supported by a vast panel of underwriters allowing us to seek the best funding solution to our clients.

ACN 003 752 636 ACL 390584. *T&Cs apply



The Finlease expertise, volume & portfolio reputation with financiers provides Finlease clients with the support of a skilled and influential advocate capable of securing superior facilities in terms of interest rate, conditions and debt structure.

Finlease at a glance

- 35+ years in business
- Team of 100 with 18 offices Australia wide
- Long term staff (10 – 20 years)
- $1 billion funded p/a in Equipment Finance
- 70% of volume is repeat business (many clients 10 to 20 years)
- 80% of clients are SME businesses in capital intensive industries
- Client satisfaction rating 4.9 out of 5 stars on 1500+ reviews: productreview.com.au
- Access to extensive range of underwriting financiers from major & regional banks to specialist equipment lenders

Facilities offered

- Equipment and motor vehicle finance
- Pre-approved lines of credit
- Fast track "no financials" approvals up to $150,000
- Fast track "no financials on replacement" approvals up to $500,000
- IT and software finance
- Property finance (Residential, Commercial & SMSF)
- Working capital facilities
- Debtor discounting
- Partial or total debt restructuring including"whole of banking"

Equipment Finance Debt products available

- Chattel Mortgage
- Commercial Hire Purchase
- Finance lease
- Operating lease (rental)
- Software loans

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